



# Aura™

## REDUCED WASTE & IMPROVED EFFICIENCY

Aura helped this large education and training organisation create a more transparent contract approach and model to improve efficiency across 30 autonomous sites.



All desktop printers were upgraded with follow-me secure print devices



Integrated rules-based printing on every site



Entire accounts payable process became 100% paperless





## TOP SAVINGS FOR TOP EDUCATION PROVIDER

With 30 relatively autonomous sites across the UK, this large specialist professional education and trainer provider was struggling to contain a proliferation of different devices. Print volumes were believed to be over 8 million copies per quarter and there was widespread acknowledgement that cultural, as well as operational changes, would be necessary to bring this volume down.

All desktop printers were upgraded with follow-me secure print devices so that print volumes across the business are now visible and measurable, and more secure from cyber-attacks. By allowing the company to see more of the (previously unknown) savings, it enables them to continue to make further adjustments and improvements. Aura used programme savings to invest in a quality document management solution, resulting in the client's entire accounts payable process becoming 100% paperless.

By taking advantage of new software, information is now more easily shared, as the need to print and then rescan a document back into the system has been eliminated.

Overall possible savings were calculated to be well over £100k a year. Working to reduce print devices from 331 to 176, Aura eliminated unwanted print jobs by implementing a PIN-release function which now sees 7.3% of jobs either deleted or expired without printing – representing a saving of over 90,000 pages per month.

Embracing the client's request in a very positive fashion, the process has resulted in a new five-year solution which represents a radical and innovative step forward in the managed print marketplace, helping to save more than initially forecast.



# £100K

Annual savings



# 155

Fewer printers



# 90,000

Fewer pages printed



**“We were able to build a collaborative relationship with Aura.”**

Financial Director

### Contact us

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